



BHD STORAGE SOLUTIONS

"We've got Storage Solutions that fit"

DIRECTORS DIALOGUES

Dear Valued Clients,

We welcome you to our Newsletter.

It's an understatement to say we are living in interesting times, the coronavirus COVID-19 is impacting everyone's lives.

A visit to any supermarket illustrates as worried consumers continue to stock-up. Social distancing is a new concept we should all be practicing. And in an attempt to combat the spread of the virus, countries have restricted travel and imposed quarantines. Lives continue to change but life also must go on, and in our daily lives we are both customers and representatives of a business in some manner. During this difficult time in our roles as customers and companies, we must work together to get through it and that includes how we interact in the realm of customer service. Let's start with patience, kindness and understanding.

I want to take this opportunity to share some exciting news!

We're pleased to announce that our new BHD Online Shop is now open.

This is to provide our customers with a convenient and easy way to buy a wide selection of Cantilever and Pallet Racking as well as Spare Parts.

BHD is continuing to operate at full capacity, taking new orders and supporting fulfilment speeds as usual. Also, don't forget to take advantage of the ATO's Instant Asset Write-Off - now is the time to upgrade your Racking & Save. BHD takes pride in servicing our valuable clientele in Australia and New Zealand for sustainable growth. We will continue to offer high quality racking systems, optimised cost-effective designs and guaranteed service, that's my promise to you.

Sincerely,



Jessica Zhu
Managing Director

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BHD's Response to COVID-19



Statement on BHD Storage Solutions Response to COVID-19

BHD Storage Solutions values the health and safety of our employees, customers and their families. In light of the ongoing outbreak of the COVID-19 (Coronavirus), we are taking the necessary steps to ensure that we are doing our part to prevent the spread of this virus in our workplaces and to help our customers maintain their businesses in a normal manner.

As per today, we have not experienced any slowdown or disruption in our production facilities. BHD Storage Solutions is in close contact with our manufacturing plants in China and Vietnam to regularly gain updated information in relation to the supply & delivery of product, and any other possible issues that may have an impact to regular business, either now or in the foreseeable future.

At this point, our offices in Australia are operating normally. To date we have not had any negative impact on the running of the business due to the virus. Given the development of the situation, we will start shifting some work to be online and reduce customer visits to ensure a safer working environment for both the employees at BHD Storage Solutions, and our valued clients.

Our manufacturing locations are implementing updated procedures to manage requests from outside visitors and vendors to do all that they can to prevent the virus at those locations.

We are continuing to monitor new developments in this pandemic and will continue to evolve our strategies to respond to our customers' demands.

Updates will be posted as they become available. If you would like to get in touch or if you have any questions, please feel free to contact our Head Office (03) 8671 1500.

We appreciate our valued relationships with our employees, customers and communities.



WORKING TOGETHER - IHG EXPO 2020

In February 2020 BHD Storage Solutions was exhibiting at the Working Together IHG Expo which got off to an outstanding start, but day 2 was even busier! Hundreds converged at the Gold Coast Convention and Exhibition Centre, bringing together the entire supply chain of manufacturers, distributors and end users to connect and create unparalleled business opportunities. The latest in storage solution designs and how it will shape the future was front of mind.

Thank you

Thank you to all those who visited our stand and entered in our Business Card Draw to win an iPad! We'd like to Congratulate the winner - **Clint Van Neutegem from Home Timber & Hardware Ulverstone Building Supplies**. We're sure Clint will put it to good use, congratulations again.



ONLINE SHOP IS NOW OPEN

<https://www.bhdstorage.com.au/shop/>

As the coronavirus (COVID-19) outbreak continues to affect people and businesses worldwide, BHD Storage Solutions wanted to reach out and share with you our commitment to leverage all resources to protect our employees, customers and operations during this time. BHD is continuing to operate at full capacity, taking new orders and supporting fulfilment speeds as usual. However, we will be minimising visitors to our facilities, restricting customer pick up on new orders shifting to remote work where applicable. We are now very pleased to announce that our new online shop is open.

This is to provide our customers with a convenient and easy way to buy a wide selection of Cantilever and Pallet Racking as well as Spare Parts.

For information about our products and services call us on 13000 RACKING (7225464) or visit our online shop <https://lnkd.in/gn5gYa8>



APPLIES FROM 12TH MARCH TO 30TH JUNE 2020

INSTANT ASSET WRITE-OFF!

MAKE THE MOST OF THE GOVERNMENT TAX INCENTIVES

Upgrade your Racking Now and Save!

The Government is backing businesses to invest to Help the economy withstand and recover from the economic impact of the Coronavirus. On the 12th March 2020 the Australian Government announced that the instant asset write-off threshold has been raised from \$30,000 to \$150,000 and expanded access to include businesses with aggregated annual turnover of less than \$500 million (up from \$50 million). This applies from 12th March 2020 until 30th June 2020, for new or second-hand assets first used or installed ready for use in this timeframe. BHD Storage Solutions can assist your business with all your racking requirements, we can arrange supply & installation of Cantilever racking, Pallet racking, Mobile racking, Vertical racking, Mezzanine, Pigeonhole racking, Medium duty shelving rack and Light duty shelving rack. To arrange supply and installation or for more information about our products and services visit www.bhdstorage.com.au



Cantilever Racking



Medium & Light Duty Shelving



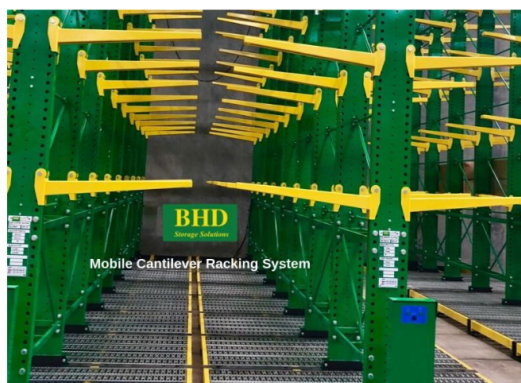
Pallet Racking



Mezzanine & Platform



Pigeon Hole Racking



Mobile Cantilever Racking System



Vertical Racking

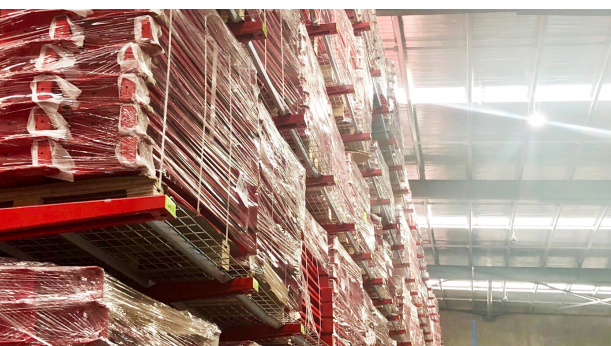
Free call 13000 RACKING
E. Sales@bhdstorage.com.au
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It's Time!

Sort out your storage with BHD Storage Solutions



BHD Storage Solutions remains fully operational and ready to immediately fulfill all your racking requirements. With our impressive amount of stock, no project is too big or too small. So, if you're looking for solutions to increase your warehouse capacity all you need to do is contact us on 13000 RACKING (7225464) or email sales@bhdstorage.com.au To arrange supply and installation or for more information about our products and services visit www.bhdstorage.com.au



PROJECT DELIVERY

Hume & Iser Mitre10 Bendigo

Hume & Iser Mitre 10 Bendigo was one of the largest Mitre 10 projects completed by BHD Storage Solutions. The project coincided with the store converting from Home Hardware to Mitre 10. Their entire yard had to be concreted as it was bitumen and the internal of the store was transformed first, then moving onto the external. BHD was able to provide a tailor-made solution to comprise product mix, storage capacity, OH&S, and site logistics, while also providing a long-term material handling solution.



BHD Storage Solutions supplied 50 bays of Pallet Racking, 10 bays of internal Cantilever Racking, 5 bays of A-Frames, 2 Internal PHR's 8.6m x 6m with Mezzanine Floors, 1 External PHR 40mt long x 6m Wide Clear Span, 44 External Cantilever Columns holding a roof 14.7m x 35m & 2 x 14mt runs of roofed Cantilever Racking.

There was an enormous increase in stock capacity and trading increased since its commencement. We're proud to say our design has become the bench mark for a lot of Mitre 10 stores.

BHD delivered the project on time and in full, and most importantly it was completed on budget.

