

BHD STORAGE SOLUTIONS

"We've got Storage Solutions that fit"

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DIRECTORS DIALOGUE

Dear Valued Clients,

In the pandemic age we all live in; we all have time to pause and reflect. It is the challenges and choices we have made that shaped and reshaped us personally and as a business.

The financial year of 2020-21 has been a year of breaking records for BHD. What we have accomplished in response to, and in spite of the pandemic, it has been successful year.

Together, we have:

- Maintained and strengthened our positioning as No.1 Cantilever Racking supplier
- Exceeded our record of growth in Pallet Racking supply
- Won and delivered statement projects for world renowned partners
- Exceeded warehouse despatch records at higher stock turns
- Solved shortage problem in raw material and ensured our stock availability for all major SKU
- Won more automated projects with higher efficiency of integration

These are just some of the accomplishments we have achieved. None of them came easily, but with resilience, courage and persistence by every staff member in our business, our suppliers & our valued clients, this was achieved. In the hustle and bustle of daily life, it is easy to forget who we are or what we have gone through. I would hope the opening dialogue for 2021-22 serves a reminder to us all, that we should never forget to cherish and applaud what we have accomplished, and to appreciate the support around us all the time.

Sincerely,
Jessica Zhu
Managing Director





It's Time To Plan Your Storage with BHD Storage Solutions

The 'Christmas Shopping Season' starts as early as September/October. Fulfilling end-of-year orders is a great challenge for most 3PL's and Shippers. And with the impact COVID has had on the online shopping trend, retailers can prepare for a mass increase in online customer orders this year.

And it's not just Christmas gifts and other seasonal items. We are combining everything, Holiday Season with Summer living - BBQ's, outdoor furniture, gardening equipment, beach accessories. You name it.

Many holiday-heavy businesses see an inventory increase of 40% or more each year to fulfill the expectations of last year's sales report. So, to ensure there is no shortfall in your demand planning during these peak purchasing months, Cantilever & Pallet Rack storage could be your answer.

With our impressive amount of stock, BHD Storage Solutions is ready to immediately fulfill all your racking requirements



Project Delivery - USG Boral Hybrid Warehouse

A leading national plasterboard client of BHD needed to invest in a new hybrid retail centre/distribution warehouse. The client enlisted the help of BHD to fit out another new facility requiring solutions to store a wide range of plasterboard & aluminium products.

BHD Storage Solutions thoroughly evaluated the storage needs and provided a design that met their requirements. The solution developed into installing 60 x 5800mm bilateral & 33 x 5800mm unilateral Cantilever columns, 6 x bays of Heavy Duty Pallet Racks, Long Span Shelving along with single & double sided A-Frame Racking.



BHD has completed a great deal of projects for this client. By partnering with BHD, they have been able to plan for growth which has been as seamless as possible, whilst ensuring customers' demands are still met.



"We've Got Storage
Solutions that fit

Project Delivery - Hyne Timber



Hyne Timber is one of Australia's largest producers of sawn timber products, a leader in preservative treatments and an iconic supplier to the Australian construction industry.

BHD working in collaboration with Hyne Timber designed a racking system to meet their rapidly growing storage requirements. BHD supplied and installed 9000mm high columns with narrow folk lift aisles. BHD's standard 5800mm high racking with 3500mm aisles of 2080mm reduced the foot print to 945mm. By using this configuration, there was 55% of warehouse floor space gained, an enormous saving in rent and construction cost

BHD works closely with their clients across Australia and New Zealand when designing industry-recognised support systems, which enables various lengths to be supported correctly. You can count on BHD Storage Solutions, we're Australia's 1st Choice for Service, Quality, Design and Reliable Safety for all your Warehouse Racking Requirements.



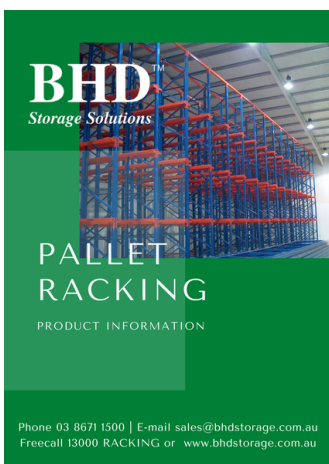
BHD Online Shopping



As online shopping continues to grow at a very high pace year on year, the operational and strategic challenges presented by this colossal step in the history of retailing also expand dramatically. This has had a direct effect on the need for increased storage for e-commerce.

BHD as the leading supplier of storage solutions in Australia, we are able to tailor our unique product design capability and extensive product range to support every e-commerce storage requirement across the e-commerce supply chain from DC to a small format store.

Whether you are searching for automated storage of an efficient solution for hand-picking or forklift operation, our combination of products are tailored to meet the requirements for online retailers, building material suppliers & distribution centres.



Visit our website to see our Product Range of Storage Systems. You can download the Product Information flyer or view them online
<https://bhdstorage.com.au>

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