

# BHD

## STORAGE SOLUTIONS

*"We've got Storage Solutions that fit"*

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#### DIRECTORS DIALOGUE

Dear Valued Clients,

COVID-19 continues to disrupt manufacturing and supply chains, resulting in severe and lasting repercussions for society, businesses, consumers, and the global economy.

As the supply chain continues to suffer an unfortunate series of firsts, almost two years after COVID became known to the world, it is experiencing a historically low level of carrier reliability, record high freight rates and more.

Companies are asking what steps they need to take in order to ensure continuity of business and protect their employees as the effects of Coronavirus unfold. What should they be doing to prepare for the rebound and to increase the resilience of their manufacturing and supply systems? Supply chain workarounds are now standard practice.

Those willing to take risks don't wait for supply networks to unravel - retailers short on storage space are buying warehouses, shipping companies that cannot find containers are building their own, and companies unable to book ocean freighters are chartering vessels, while those unhappy with their online sales are purchasing e-commerce fulfilment companies.

According to reports, a growing number of businesses are becoming proficient at implementing continuous replenishment programmes and automating more of their order processes to prevent being caught short-handed with insufficient inventory in the future.

BHD has been very fortunate to survive and continues to prosper in a post-COVID-19 world that is already preparing for recovery by drawing key lessons from this pandemic and its impact on global businesses and strengthening their supply chains as a result.

With our two existing manufacturing facilities in China and Vietnam, our upcoming third manufacturing facility will have the following advantages, which will enhance our competitiveness:

- Release the production capacity of our two existing factories, so they may focus on delivering better service to our existing clients;
- The facility will provide integrators with customised rack solutions;
- Offer our clients with complete solution competency in the area of intelligent racking; and
- Allow for simulation tests in the factory prior to shipment & installation.

Manufacturing has evolved significantly following Covid-19, and BHD is doing its utmost to expedite this evolution.

Sincerely,

Jessica Zhu  
Managing Director



# *Mobile Racking Systems*

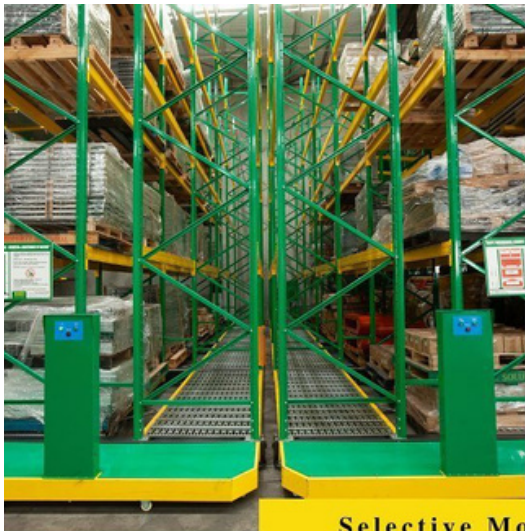
The BHD Mobile Racking system is comprised of selective pallet racks mounted on mobile bases to form banks of mobile racks that can be operated by only one aisle, offering unparalleled convenience & efficiency. The racks are electronically powered & moved to enable a forklift truck (FLT) to access every aisle when needed. Remote control panels can assist by linking FLT movements to throughputs.

Specially constructed floors with running & guide rails are needed. Mobile Racking is usually considered at the planning stage & is used for products with average to low-level rotation & in cold storage applications.

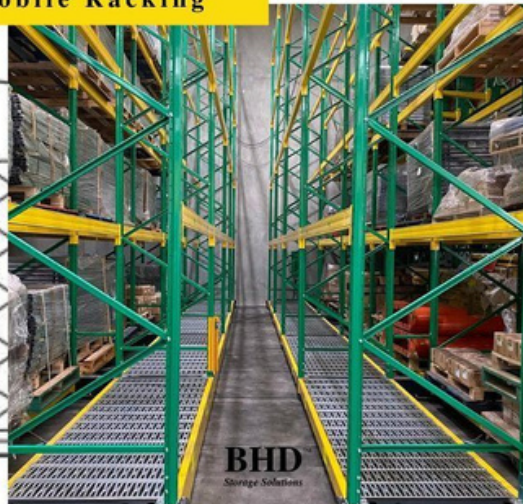
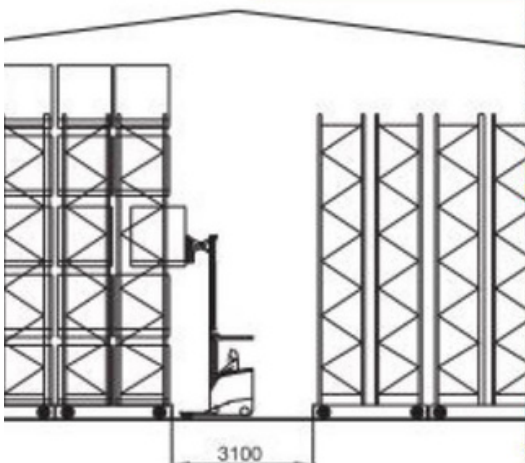
## Key Advantages:

- Use minimum space in a specified storage capacity, with floor utilisation of up to 80%;
- High storage efficiency, direct access to any pallet in storage;
- A low failure rate can be used in situations without power;
- The simplicity of operation, steady structures;
- Suitable for warehouses with a high storage utilisation;
- Product security & safety provided (possible to lock the system); and
- Complies with AS4084:2012.

Call the BHD racking specialists today if you're planning to increase your warehouse storage space. We'll advise you of the most efficient system to maximise storage that will enable you to visualise how the area will work.



**Selective Mobile Racking**



## *National Conference & Expo 2022*

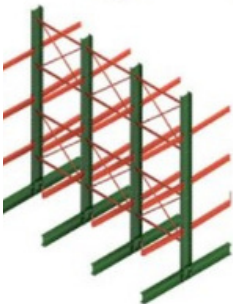
This year's HBT National Conference will be held at the Gold Coast Convention Centre from 3 to 5 May 2022.

The conference is taking on a new format, and we are delighted to be participating in showcasing our industrial storage products.

Our industry's future depends on today's forward-thinking decisions, particularly as the production, distribution, and transportation processes accelerate.

We are looking forward to connecting directly with new contacts offering an end-to-end storage solution.

If you are attending the conference, stop by our booth 149 and say hello!



MODEX 2022 Expo will be held in Atlanta on March 28-31 at the Georgia World Congress Center.

The Expo will allow you to make new contacts, discover cutting-edge solutions, and learn the latest trends that are sure to give you a leg up on the competition. You will find the best in the industry to network, learn, and meet.

Stop by our booth C4580 to see our newest racking range or contact us at [sales@bhdstorage.com.au](mailto:sales@bhdstorage.com.au) if you have any questions.

# *BHD Storage Solutions*

## *Serving Over 61 Countries*

BHD Storage Solutions serves over 61 countries around the world through the design, manufacture, supply, and installation of turnkey solutions.

We are available to discuss details of your project and ways in which we can partner to make your supply chain more responsive and efficient.



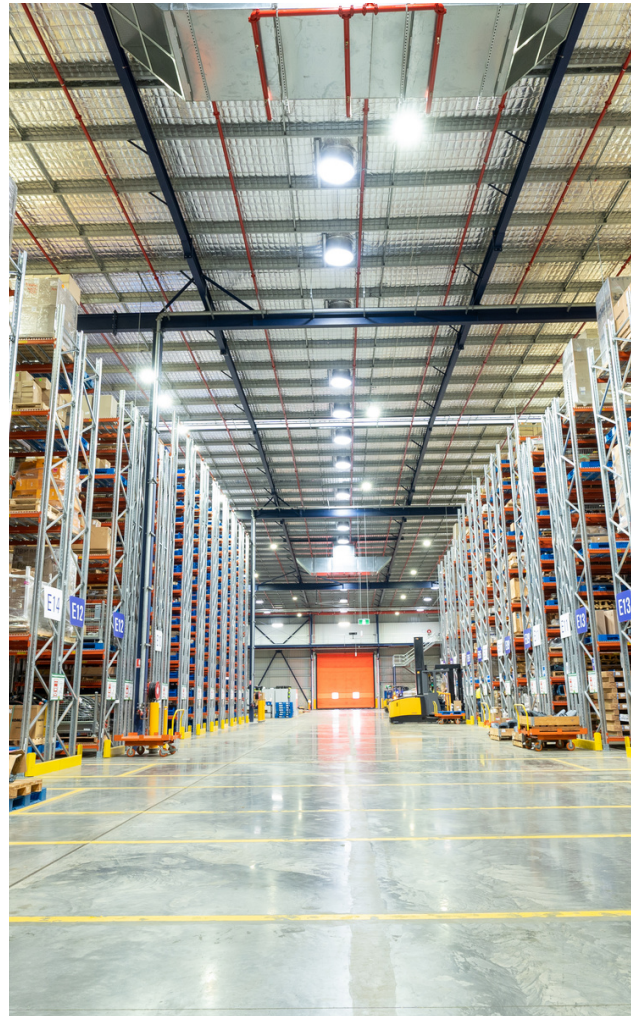
## *Growing Your Business With Us*

A warehouse can represent a valuable untapped resource that can mean the difference between staying put or having to relocate.

Due to its versatility and the variety of available customised options, Selective Pallet Racking is well suited to a variety of storage environments. Each pallet is easily accessible and compatible with most forklifts. Best suited to warehouses with high intake and outgoing pallets. Take a look at how our pallet rack can be a cost-effective solution for your business.

Contact BHD today to learn more about increasing your warehouse storage. Our sales representatives will advise you on the most efficient means of maximising storage, enabling you to envisage how the space will be configured.

Contact us on 13000 RACKING (7225464) or email us at [sales@bhdstorage.com.au](mailto:sales@bhdstorage.com.au).



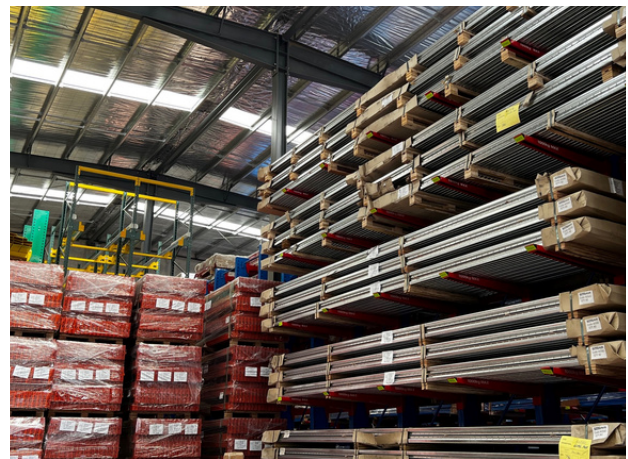
# ***BHD Storage Solutions is EXPANDING***

BHD Storage Solutions has some exciting news to share.

We have enjoyed remarkable growth in Australia and worldwide due to the loyalty of our customers. In Victoria, we have opened our second warehouse.

To further assist our customers, we will be offering a more comprehensive selection of racking systems designed, manufactured, installed, and supplied by BHD Storage Solutions.

There is plenty of stock in our warehouses, ready for delivery.



To see our products, please visit our website

[www.bhdstorage.com.au](http://www.bhdstorage.com.au)

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