

BHD

STORAGE SOLUTIONS

"We've got Storage Solutions that fit"

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DIRECTORS DIALOGUE

Dear Valued Clients,

As we approach the end of this quarter, I wanted to take a moment to discuss the prevailing market trends that are significantly impacting warehouse storage and share strategies to overcome these challenges effectively.

In this edition, I aim to shed light on three crucial areas that require our attention: the scarcity of warehouse space, the escalating costs of commercial rent, and the supply chain complexities for warehouse storage.

In recent years, the availability of warehouse space has dwindled, mainly due to the booming e-commerce industry and businesses expanding their operations. The surge in demand for storage facilities has intensified the competition for suitable warehouse space. To address this pressing issue, we, at BHD, are dedicated to providing innovative racking solutions that not only maximise storage capacity but also enhance accessibility and overall operational efficiency. Our goal is to help you make the most out of the available space to meet your business needs effectively.

The rising cost of commercial rents is another significant challenge faced by businesses today. Limited warehouse space has led property owners to capitalise on the high demand by increasing rental rates. In response to this, companies are compelled to find creative solutions that strike a balance between cost-effectiveness and storage requirements. At BHD, we understand the importance of budgetary constraints and are committed to working closely with you to provide cost-efficient racking solutions that yield a higher return on investment.

Furthermore, the pandemic has exposed vulnerabilities within global supply chains, causing disruptions to the flow of goods and creating logistical complexities. Warehouse operators now face unprecedented challenges in inventory management, maintaining adequate stock levels, and ensuring smooth distribution channels. As your dedicated racking solutions provider, we have the expertise to address these challenges by offering versatile storage systems that enable effective inventory control, streamline order fulfilment, and optimise the overall supply chain process. Our solutions are tailored to meet the specific demands of your business, ensuring resilience and adaptability in the face of uncertainty.

To stay ahead of the evolving market trends and challenges, BHD remains at the forefront of innovation, closely monitoring industry developments, and proactively adapting our strategies. Our team of experts is committed to being your trusted advisor, providing tailored solutions that will enhance your warehousing capabilities and contribute to your business's long-term success.

As we look ahead to the new financial year, we express our heartfelt gratitude for your continued trust and partnership. Together, we can navigate through these challenges and achieve new heights.

Sincerely,

Jessica Zhu
Managing Director



PROJECT DELIVERY

OXWORKS - BURPENGARY QLD

In order to equip our client's newly constructed facility, BHD Storage Solutions, a trusted provider of storage solutions, collaborated with Oxworks, a national fencing company.

This time, the challenge lies in effectively utilising limited warehouse space while accommodating a diverse range of fencing products. BHD has consistently handled all new building fit outs for Oxworks over the past five years, delivering outstanding results and ensuring seamless project completion.

Based on Oxwork's unique requirements, BHD Storage Solutions designed a solution that perfectly met their needs.

The proposed solution included 512 pallet racks, 63 meters of heavy-duty double-sided cantilever racking, and long span shelving to ensure efficient organisation and accessibility.

Once again, BHD Storage Solutions provided an exceptional storage solution to their clients, solidifying our reputation as a reliable and accomplished industry partner.

Having earned our customers' trust through our quality products and services, we are committed to providing the most comprehensive solutions on the market.



EFFICIENT & PRACTICAL STORAGE

Recently, we had the opportunity to install galvanised cantilever racks for a valued client. These racks are designed to provide optimal storage space, ensuring our client's inventory is organised and easily accessible. With 22 bays, each measuring 900mm wide, we've created ample room for storing a variety of items.

The racks feature 1.2-meter arms and sturdy metal decks, allowing them to accommodate substantial weight without compromising safety. Each arm has a safe working load capacity of 1000kg, which is an impressive feature. It ensures that heavy items can be securely stored, providing peace of mind to our clients and preventing any potential damage or accidents.

One of the key advantages of these galvanised cantilever racks is their versatility. They can be easily reconfigured and adjusted to meet changing storage requirements over time. As our client's inventory evolves, the racks can adapt accordingly, providing flexibility and convenience without the need for major modifications or replacements. This attribute saves both time and resources, making the racks a practical choice for long-term storage solutions.



By installing these galvanised cantilever racks, we are not only delivering efficient storage but also showcasing our team's expertise in meeting our customers' needs. Our attention to detail, understanding of storage requirements, and commitment to providing practical solutions have all contributed to the successful completion of this project.

In conclusion, the installation of these galvanised cantilever racks marks a significant milestone in our client's storage capabilities. With their robust construction, high weight capacity, adaptability, and the expertise of our team, we have created an efficient and practical storage solution that will serve our client well into the future.



Hubtex meets BHD

The BHD Storage Solutions team in New South Wales recently embarked on a visit to the facility of HUBTEX Australia, located in Riverstone. The purpose behind this visit was to foster a collaborative partnership between Hubtex and BHD Storage Solutions, with a particular focus on narrow aisle racking configurations. Recognising the potential benefits, the BHD team aimed to gain a comprehensive understanding of Hubtex products, including the highly acclaimed Bendi Narrow Aisle Forklifts and Very Narrow Aisle Forklifts (VNA). These forklifts boast the remarkable ability to operate within aisles as narrow as 1.8 meters, presenting a game-changing solution for clients aiming to optimise their storage space.

By integrating these advanced forklifts into their operations, clients have the potential to increase their storage density by a significant margin, ranging from 40% to 50%. This improved storage efficiency allows for accommodating a larger quantity of products within the same cubic area. As a result, clients can reap the benefits of reduced storage costs, leading to substantial financial savings. Committed to enhancing their clients' warehouse operations and overall efficiency, BHD Storage Solutions acknowledges that exploring the capabilities of Hubtex products, particularly the Bendi Narrow Aisle Forklifts, is an integral part of their endeavour.

During the visit, both the BHD Storage Solutions and the Hubtex Australia teams had the invaluable opportunity to exchange insights and knowledge. This fruitful exchange laid the foundation for future collaborations and served as a catalyst for optimising warehouse practices. The shared experience has opened doors for enhanced cooperation, allowing both teams to work hand-in-hand towards improved warehouse efficiency and operational excellence.

BHD Storage Solutions would like to express its deepest gratitude to Stephen Salafia and Bruce Peatman for their generous contribution of time and expertise during the visit. Their invaluable insights facilitated a productive and meaningful exchange of ideas between the two teams, leaving a lasting impact on the future collaboration and success of both organisations.



ADVANTAGES OF NEW RACK SYSTEMS

Safety:

New racking systems are designed and manufactured according to the latest safety standards and regulations. They undergo rigorous testing to ensure their structural integrity and load-bearing capacity. By choosing new racking, you can have confidence in the reliability and safety of the system. This minimises the risk of accidents, collapses, or damage to stored goods.

Durability and Longevity:

Second-hand racks may have been previously used, potentially subjecting them to wear and tear. A new rack system, on the other hand, is built to last and can withstand heavy loads and frequent use. It offers better longevity, reducing the need for frequent repairs or replacements, which can be costly and disruptive to operations.

Customisation and Flexibility:

When purchasing new racks, you have the opportunity to customise the system according to your specific requirements. You can choose the dimensions, configurations, and accessories that would suit your storage needs. In addition, the new racking also allows for easier expansion and reconfiguration in the future as your business evolves.

Warranty and Support:

Manufacturers of brand-new racking systems often provide warranties and after-sales support. If any issues arise or you need assistance, you can contact the manufacturer for guidance and help. This level of support is typically not available on second-hand racks.

Efficiency and Productivity:

New rack systems are designed with efficiency in mind. They can optimise space utilisation, improve accessibility to stored items, and facilitate better inventory management. These factors contribute to increased productivity and streamlined operations within your warehouse or storage facility.

Compliance with Regulations:

Workplace regulations and safety standards may have evolved since older racking systems were manufactured. By investing in new racking, you can ensure compliance with current regulations, avoiding potential penalties and legal complications.



BHD Storage Solutions **EXHIBITING AT CEMAT 2023**

Take advantage of this opportunity to connect with BHD Storage Solutions at CeMAT AUSTRALIA! By visiting our **booth H31**, conveniently located in a prominent area, you can delve into a world of product displays, engage with our knowledgeable experts, and gain valuable insights into the latest industry trends.

We invite you to mark your calendars for the 25th to 27th of July and make your way to Sydney Olympic Park. Visiting our booth will provide you with the chance to explore how BHD Storage Solutions can bring value to your business, particularly in the realms of intralogistics, material handling, and supply chain management operations.

Our team eagerly awaits your arrival and the opportunity to discuss how we can contribute to the success of your operations. Together, let's find the optimal solution for your business needs. Don't miss out—see you at CeMAT AUSTRALIA!



25–27 July 2023

**The Dome,
Sydney Olympic Park**

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STAND H31**



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