

BHD

STORAGE SOLUTIONS

"We've got Storage Solutions that fit"

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DIRECTORS DIALOGUE

Dear Clients,

As December unfolds, we witness the supply chain and logistics sector charging forward, marked by remarkable advancements in automation, strategic evolution, and global collaborations. With 2024 on the horizon, a steadfast commitment emerges to revolutionise supply chains—an area where BHD Storage Solutions has consistently excelled. Our unwavering focus remains fixed on optimising supply chain operations for peak efficiency.

The momentum that carried us through the year's first half propelled us triumphantly into the closing months of 2023. Despite grappling with inflation and supply chain constraints, our client demand surged, charting a remarkable trajectory for our business.

Our crowning achievement, the state-of-the-art manufacturing mill in Tongling City, Anhui Province, stands as a testament to our unwavering dedication to innovation and excellence. Domestically, our sales have soared, a testament to the steadfast support from our esteemed long-term clients across all facets of our operations.

At BHD, unity in the face of challenges has always been our cornerstone. Over the past two years, our team's response to such trials has been nothing short of exemplary, an honor to lead such a high-performing team. The dedication, adaptability, and relentless work ethic exhibited by our team have been truly remarkable. We navigated challenges through flexible resource allocation, revitalising group dynamics, and fostering a culture of trust in a safe working environment.

This year welcomed a cadre of talented colleagues into diverse roles, enriching our team's diversity as we stride confidently into the promise of 2024.

With unwavering confidence in our capabilities, we're actively expanding our workforce to meet the escalating demands for our services. Doubling our real estate investments sets the stage for an environment fostering collaboration, innovation, and excellence.

On behalf of everyone at BHD Storage Solutions, warm wishes for a peaceful and joyous Christmas season. May the New Year overflow with happiness and good health.

Thank you for your trust and support. Here's to an exceptional 2024!

Warm regards,

Jessica Zhu
Managing Director



Empowering **DOWELL WINDOWS** A Milestone Achievement by BHD

At BHD Storage Solutions, we take immense pride in delivering innovative storage solutions that transform businesses, and our recent collaboration with Dowell Windows in Geebung, QLD, stands as a testament to our commitment to excellence.

Dowell Windows, a stalwart in the Australian manufacturing industry, sought to adapt to the ever-changing landscape. Their goal was to maximise space and streamline workflow within their manufacturing plant, and that's where BHD Storage Solutions stepped in.

Project at a Glance:

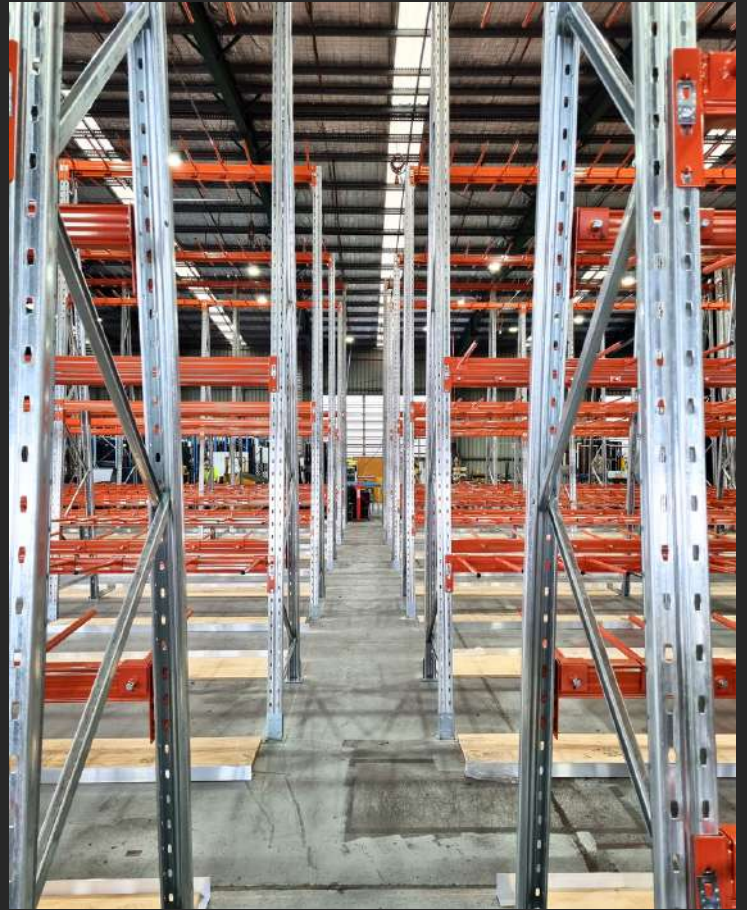
We embarked on a journey to design and construct a colossal vertical A-frame racking system. This remarkable installation consisted of 184 metres of double-sided A-Frames, with heights ranging from 4877mm to 6096mm, and incorporated over 3000 x 600mm dividers. It was an ambitious undertaking, one of the largest A-Frame projects we've ever completed.

Exceeding Expectations:

The crowning achievement was not just in the numbers but in the result. The project delivery went exceptionally well, surpassing Dowell Windows' expectations. The newly installed A-Frame system has not only optimised their workflow but has also transformed their manufacturing space into a beacon of efficiency.

A Partnership for the Future:

This project marks a significant milestone in our journey with Dowell Windows, and we're excited to continue this fruitful partnership. With more projects already lined up, we're committed to pushing the boundaries of innovation and storage solutions, helping businesses like Dowell Windows thrive in an ever-evolving landscape.



Senior Sales Representative: Jason Lovett

BHD Expanding QUEENSLAND BOTTLERS Operations

Queensland Bottlers, a manufacturer of natural spring water products, faced a pressing challenge as its production requirements rapidly outgrew its 7000 sqm manufacturing and storage warehouse. With surging demand from national retailers and distributors, its weekly productions skyrocketed, leading to a critical decision: should it secure a second warehouse or explore innovative storage solutions to accommodate its growth?

OPTIONS EXPLORED

In search of an optimal solution, Queensland Bottlers, Reuben Ong engaged with the expertise of David Seale from BHD Storage Solutions. The primary focus was on finding a cost-efficient approach to address its storage needs. Among various alternatives, the option of implementing shuttle racking technology emerged as the most promising.

SHUTTLE RACKING SOLUTION

BHD Storage Solutions installed a cutting-edge shuttle racking system comprising four shuttle carts with a total pallet capacity of 1535, accommodating 1300mm high pallets.

The unique challenge in storing bottled spring water was the inability to stack pallets on top of one another due to fragility. This innovative system effectively utilised 570 sqm of floor space to store the 1535 pallets. In comparison, the traditional ground storage method could only house 313 pallets within the same area. This translates to an astounding 80 per cent increase in storage capacity within the same warehouse footprint.



COST-EFFECTIVE ADVANTAGE

Opting for the shuttle racking solution proved to be a financially astute decision. Has Queensland Bottlers chosen to expand into a second warehouse, the ongoing rent for storing the same 1535 pallets would have offset the investment in shuttle racking within a mere 1.8 years. Beyond that point, the enhanced storage capacity contributes directly to the company's bottom-line profitability. Queensland Bottlers' case highlights the critical importance of innovative storage solutions when facing growth challenges.

The implementations of shuttle racking technology not only maximised its existing warehouse space but also significantly improved operational efficiency. By avoiding the expense of a second warehouse, the company achieved a rapid return on investment, reinforcing the value of forward-thinking decisions in addressing expansion dilemmas. BHD Storage Solutions takes pride in its collaboration with Queensland Bottlers, creating a space-efficient storage operation that positions it for continued success in a competitive market.

OUR COMMITMENT TO REVOLUTIONISE SUPPLY CHAINS!

At BHD Storage Solutions, our focus has always been on optimising supply chain operations for maximum efficiency. Today, we're thrilled to spotlight our core services designed to transform the way businesses manage their logistics.

🤝 Collaborating for Success

We're proud to partner with reputable AMR automation suppliers, bringing cutting-edge technology to the forefront of our solutions. Our collaborations ensure access to top-tier Autonomous Mobile Robots (AMRs), enhancing productivity and reliability within supply chain operations.

🔧 Tailored Solutions, Holistic Support

From consultancy and design to comprehensive testing and off-site staff training, our approach is about offering comprehensive solutions. Working closely with automation integrators, we address challenges pre-emptively, ensuring seamless integration and optimal performance of AMRs.

📈 The Impact on Operations

Integrating AMRs isn't just about automation; it's about tackling operational challenges head-on. Enhanced efficiency, precision, flexibility, and scalability become inherent parts of the supply chain, empowering businesses to adapt and thrive in dynamic environments.

🌐 Enabling Supply Chain Agility

Our collaborations aren't just about the technology; they're about empowering businesses to be agile. Rapid response times to market changes and the ability to swiftly reconfigure warehouse layouts are just some benefits our partnerships bring to the table.

👛 A Trusted Partner for Comprehensive Solutions

BHD Storage Solutions is more than just a storage provider; we're your strategic partner for streamlined supply chain operations. Our collaborations with AMR automation suppliers and integrators ensure a one-stop solution for businesses aiming to optimise their logistics.

Join us on this exciting journey as we redefine what's possible in supply chain management.

Feel free to reach out to explore how we can transform your operations through innovative solutions.



ASRS COMING TO AUSTRALIA IN 2024

We're excited to announce that our cutting-edge ASRS (Automatic Storage and Retrieval System) projects are making waves globally, and they're coming to Australia next year!

What is ASRS?

ASRS is a game-changer for businesses looking to optimise their storage and retrieval processes. It combines the power of automation with efficiency, offering a seamless solution for storing and retrieving goods.

Key Benefits:

- ☀ **Maximised Space Utilisation:** Our ASRS allows businesses to utilise vertical space effectively, making the most out of their available storage area.
- ☀ **Enhanced Efficiency:** With automation at its core, ASRS streamlines operations, reducing manual handling and human error.
- ☀ **Quick Access to Inventory:** Retrieve items with lightning speed, boosting order fulfilment and customer satisfaction.
- ☀ **Inventory Tracking:** ASRS systems provide real-time visibility into inventory, ensuring better control and management.
- ☀ **Cost Savings:** The reduction in labour and storage space can result in significant cost savings over time.

Coming to Australia in 2024

We're excited to bring the future of warehousing to Australia. Stay tuned for updates on our upcoming projects and the launch date!

Are you ready to take your business to the next level with state-of-the-art ASRS technology? Connect with us today to learn more about how BHD Storage Solutions can help you transform your storage and retrieval processes.



🎉 Reflecting on a Year of Growth and Celebrations at BHD Storage Solutions 🎉

As 2023 comes to a close, we at BHD Storage Solutions had the pleasure of hosting our end-of-year conference and Christmas party! It was an incredible day filled with insightful discussions, reflections on our achievements, and an exciting look ahead.

During our conference, we delved into the milestones we achieved in 2023, celebrating our wins and exploring opportunities that lie ahead. We were thrilled to share the successes and new partnerships that have propelled us forward, especially our integration with automation, enabling us to offer our clients a comprehensive warehouse storage solution.

However, the true highlight of the day was the evening celebration with our exceptional team. We took this opportunity to express our gratitude to each member for their dedication and hard work, which has been instrumental in making BHD Storage Solutions a thriving success.

This year wouldn't have been possible without the unwavering commitment of our team. Thank you for being the driving force behind our achievements and for continually pushing boundaries. In a special moment of recognition, we proudly awarded the 2023 Warehouse Employee Award to Joe for his exceptional dedication and hard work. Additionally, we celebrated Employee Excellence with Vania Adomian and Stuart Frost, who exemplify the values we hold dear at BHD Storage Solutions.

Thank you all for contributing to our success. Here's to an even more promising year ahead!



🎄 Holiday Closure Notice 🎄

As we bid farewell to 2023, we want to extend our heartfelt gratitude for your unwavering support throughout the year.

Please note that BHD Storage Solutions will be closed from 12pm Friday, December 22nd, 2023, and will reopen on Monday, January 8th, 2024. During this time, our team will be recharging to ensure an even better experience when we return!

From all of us at BHD Storage Solutions, we wish you and your loved ones a joyous festive season filled with warmth and happiness. We're eagerly anticipating the opportunities that the new year will bring and can't wait to continue serving you.

Thank you once again for being a part of our journey. See you in 2024!

